Financial Statements

June 30, 2019



## **Independent Auditors' Report**

Board of Directors
The Child Center of NY, Inc.

We have audited the accompanying financial statements of The Child Center of NY, Inc. (the "Organization"), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Child Center of NY, Inc. as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Board of Directors The Child Center of NY, Inc.**Page 2

#### Change in Accounting Principle

As discussed in note 2 to the financial statements, during the year ended June 30, 2019, The Child Center of NY, Inc. adopted new accounting guidance resulting in a change in the manner in which it presents net assets and reports certain aspects of its financial statements. Our opinion is not modified with respect to this matter.

#### Report on Summarized Comparative Information

PKF O'Connor Davies, LLP

We have previously audited the Organization's June 30, 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 15, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018 is consistent, in all material respects, with the audited financial statements from which it has been derived.

November 26, 2019

# Statement of Financial Position June 30, 2019 (with comparative amounts at June 30, 2018)

	2019	2018
ASSETS		
Cash and cash equivalents	\$ 2,132,335	\$ 1,236,266
Restricted cash	589,557	589,557
Patient services receivable	996,382	925,315
Contracts and grants receivable, net	7,223,799	7,261,794
Contributions receivable	189,250	368,400
Prepaid expenses	223,819	180,812
Security deposits	368,155	320,108
Property and equipment, net	597,861	639,627
	<u>\$ 12,321,158</u>	<u>\$ 11,521,879</u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued expenses	\$ 5,049,473	\$ 3,567,820
Deferred rent	326,867	266,097
Due to government agencies	2,803,033	3,779,426
Total Liabilities	8,179,373	7,613,343
Net Assets		
Without Donor Restrictions		
Board designated	589,557	589,557
Operating	<u>3,552,228</u>	3,318,979
Total Net Assets	4,141,785	3,908,536
	<u>\$ 12,321,158</u>	<u>\$ 11,521,879</u>

# Statement of Activities Year Ended June 30, 2019 (with summarized totals for the year ended June 30, 2018)

	2019	2018
REVENUE AND SUPPORT		
Contracts and grants revenue	\$ 40,224,862	\$ 36,708,525
Patient services revenue, net	13,728,282	12,676,044
Contributions	456,389	648,737
Fundraising, net of direct expenses of		
\$244,757 and \$206,992	1,009,195	662,452
In-kind contributions	703,236	958,647
Other income	73,367	<u>178,495</u>
Total Revenue and Support	56,195,331	51,832,900
EXPENSES		
Program services	48,511,901	44,697,811
Supporting Services	-,- ,	, ,
Management and general	7,135,994	6,127,765
Fundraising	314,187	527,086
Total Expenses	55,962,082	51,352,662
Excess of Revenue and Support over		
Expenses	233,249	480,238
NON-OPERATING ACTIVITY		
Legal settlement	_	625,000
Change in Net Assets	233,249	1,105,238
NET ASSETS		
Beginning of year	3,908,536	2,803,298
2099 0. 700.		
End of year	\$ 4,141,785	\$ 3,908,536

## Statement of Functional Expenses Year Ended June 30, 2019 (with summarized totals for the year ended June 30, 2018)

**Program Services** Youth Other Total 2018 Preventive Behavioral Early Health Homes and Management 2019 Development Services Health Childhood Integrated Care Services **Program Services** and General Fundraising Total Total 3,493,596 129,563 \$ Salaries and wages \$ 11,972,204 \$ 7,033,947 \$ 6,877,646 \$ \$ 1,859,744 \$ 251,484 \$ 31,488,621 \$ 3,632,839 \$ 35,251,023 32,057,040 Payroll taxes and employee benefits 2.464.185 2.916.455 2.556.228 1.031.085 599.760 90.649 9.658.362 719.103 21.538 10.399.003 9.050.635 330,839 Rent and utilities 67,247 368,319 942.221 100,828 38,211 1,847,665 776,610 26,992 2,651,267 2,616,352 995,109 194,506 1,326,593 23,936 7,617 1,358,146 Program related 15,841 17,848 102,276 1,013 1,303,433 838,231 Consumable supplies 605,547 17,773 63.903 94,801 7,637 13,258 802,919 30,353 4,959 923,743 Equipment related 333,561 78,253 64,299 61,755 36,343 6,160 580,371 208,097 23,232 811,700 641,729 55,786 392,853 349,747 70,625 813,225 Consultants 173.227 56.866 5.562 101.412 856.322 277.931 7,556 515,417 156.777 1,263 673.457 Repairs and maintenance 70,263 30,257 115,943 13,467 605,258 Other contracted services 2.666 2.850 100.093 39,213 54.462 1.771 201,055 252,915 153,933 607,903 750.523 27,305 2.396 366.855 Telephone and internet 79,287 58,595 98,890 22,511 5,484 292,072 72.387 355,741 Insurance 102.806 34,371 24,448 27,879 9,390 1.445 200.339 10.876 390 211.605 197,197 Staff training 79,230 1,532 12,244 75,160 859 169,025 125,240 116 294,381 115,046 51,784 72,362 8,804 8,453 24,762 62 166,227 26,761 4,431 197,419 159,782 Travel and conferences Professional fees 351 4,444 28,812 716 34,323 183,843 218,166 355,906 Dues and subscriptions 1,858 1.800 15.461 9,500 28.619 53.269 5.670 87,558 68.684 18 4,450 2,342 11 6,826 26,587 13,563 46,976 44,613 Charges and fees 5 1,205 202 1,692 106 6,225 571 15,692 Postage 1,118 1,902 8,896 16,178 Recruitment 1,026 99 1,911 734 775 4,545 78,428 875 83,848 24,760 32.925 32.925 39.691 Interest Community relations 1,997 450 2,447 4,039 28,396 671 1,903 4,327 5,737 430 41,464 264,362 90.760 396,586 250,746 Other 703,236 958,647 In-kind expenses 703,236 703,236 Depreciation and amortization 200 43,458 1,486 45,144 100,046 145,190 163,589 **Total Functional Expenses** 17,029,870 10,694,755 10,971,668 6,446,097 2,951,096 418,415 48,511,901 7,135,994 558,944 56,206,839 51,559,654 Less: cost of direct expenses of fundraising events (244,757)(244,757)(206,992)Total Expenses Reported by Function on Statement of Activities \$ 17,029,870 \$ 10,694,755 \$ 10,971,668 6,446,097 2,951,096 \$ 418,415 48,511,901 \$ 7,135,994 \$ 314,187 \$ 55,962,082 51,352,662

## Statement of Cash Flows Year Ended June 30, 2019 (with comparative amounts for the year ended June 30, 2018)

		2019		2018
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	233,249	\$	1,105,238
Adjustments to reconcile change in net assets to net cash	·	,	·	, ,
from operating activities				
Depreciation and amortization		145,190		163,589
Deferred rent		60,770		51,825
Loss on disposal of property and equipment		108,500		-
Changes in operating assets and liabilities		·		
Patient services receivable		(71,067)		(81,843)
Contracts and grants receivable		37,995		278,804
Contributions receivable		179,150		37,425
Prepaid expenses		(43,007)		(33,045)
Security deposits		(48,047)		(625)
Accounts payable and accrued expenses		1,481,653		138,299
Due to government agencies		(976,393)		(108,874)
Net Cash from Operating Activities		1,107,993		1,550,793
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment		(211,924)		(123,536)
2 2 2 2 1 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2		( ,- ,		( -,,
CASH FLOWS FROM FINANCING ACTIVITIES				
Payment of line of credit		-		(639,009)
Net Change in Cash and Cash Equivalents		896,069		788,248
CASH AND CASH EQUIVALENTS				
(including restricted cash)				
Beginning of year		1,825,823		1,037,575
Dog. I I I I I I I I I I I I I I I I I I I	_	1,020,020		1,007,070
End of year	<u>\$</u>	2,721,892	<u>\$</u>	1,825,823
SUPPLEMENTAL CASH FLOW INFORMATION				
Cash paid for interest	\$	32,925	\$	39,691

Notes to Financial Statements June 30, 2019

#### 1. Organization and Tax Status

The Child Center of NY, Inc. (the "Organization") is a not-for-profit organization whose mission is to strengthen children and families with skills, opportunities and emotional support to build healthy, successful lives. Founded in 1953 as a children's counseling center in Queens, the Organization has become a powerful community presence throughout the City of New York (NYC). With nearly 70 locations in NYC's toughest, most under-resourced communities, the Organization's 1,100 results-oriented professionals are making a difference for more than 35,000 children and families. The Organization serves children from birth to adulthood with effective, innovative programs in five critical areas: behavioral health (including substance abuse), youth development, preventive services, early childhood education prevention (of abuse and domestic violence), and health homes and integrated care.

The Organization receives substantial support from the New York State Office of Mental Health ("NYS OMH"), the New York City Administration for Children's Services ("NYC ACS"), the New York City Department of Youth and Community Development ("NYC DYCD") and the New York City Department of Health and Mental Hygiene ("NYC DOHMH"). Funding agencies also include the U.S. Department of Health and Human Services ("DHHS"), the New York City Department of Education ("NYC DOE"), the New York State Department of Health ("NYS DOH"), the New York State Office of Children and Family Services ("NYS OCFS") and the New York State Department of Criminal Justice Services ("NYS DCJS"). The Organization is obligated under the terms of the contracts to comply with specified conditions and program requirements set forth by the respective grantor.

The Organization was incorporated in the State of New York and is exempt from income taxes under section 501(c)(3) of the Internal Revenue Code.

#### 2. Summary of Significant Accounting Policies

#### Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

#### Use of Estimates

The preparation of financial statements in accordance with U.S. GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements June 30, 2019

#### 2. Summary of Significant Accounting Policies (continued)

#### Change in Accounting Principle

On July 1, 2018, the Organization adopted new guidance regarding the Presentation of Financial Statements for Not-for-Profit Entities (ASU 2016-14). This guidance requires the Organization to collapse the three-category (unrestricted, temporarily restricted, and permanently restricted) classification of net assets into two categories: with donor restrictions and without donor restrictions. In addition, the new guidance requires the Organization to make certain expanded disclosures relating to (1) the liquidity of financial assets, and (2) expenses by both their natural and functional classification in one location in the financial statements.

#### Net Asset Presentation

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Net assets without donor restrictions are those currently available at the discretion of management and the governing board for use in operations. Net assets with donor restrictions are those which are stipulated by donors for specific purposes or by passage of time and may include net assets to be held in perpetuity. At June 30, 2019 and 2018, the Organization's net assets are classified as without donor restrictions and there were no net assets with donor restrictions.

#### Cash and Cash Equivalents

Cash and cash equivalents include highly liquid fixed income investments with a maturity of three months or less at time of purchase.

#### Restricted Cash

Donations related to the Auffarth Fund are maintained in a separate bank account and are reflected as restricted cash and board-designated net assets without donor restrictions in the accompanying financial statements.

#### Allowance for Doubtful Accounts

An allowance for doubtful accounts is established for contracts and patient services receivables where there exists doubt as to whether an amount will be fully collected. The determination of this allowance is an estimate based on the Organization's historical experience, review of account balances and expectations relative to collections. Contracts and grants receivable are reflected in the statement of financial position net of an allowance for doubtful accounts of \$260,000 as of June 30, 2019 and 2018. There was no allowance for doubtful accounts as of June 30, 2019 and 2018 for patient services receivable and contributions receivable as patient services receivable was substantially collected subsequent to year-end, and management anticipates no collection problems on contributions receivable.

Notes to Financial Statements June 30, 2019

#### 2. Summary of Significant Accounting Policies (continued)

#### **Property and Equipment**

Property and equipment are recorded at cost. Depreciation of furniture and equipment is recorded on a straight-line basis over the estimated useful lives of the assets, which range from 3 to 10 years. Leasehold improvements are amortized on a straight-line basis over the estimated useful life of the improvement or the term of the lease, whichever is shorter. Expenditures over \$5,000 with an estimated useful life of more than one year are capitalized to the asset accounts.

Property and equipment are reviewed for impairment if the use of the asset significantly changes or another indicator of possible impairment is identified. If the carrying amount of the asset is not recoverable, the value is written down to the asset's fair value. Assets written off during the years ended June 30, 2019 and 2018 amounted to \$108,500 and \$0.

#### Revenue Recognition

Revenue from contracts and grants designated for use in specific activities is recognized in the period when expenditures have been incurred in compliance with the grantor's restrictions. Contracts and grant awards for the acquisition of long-lived assets are reported as non-operating revenue without donor restrictions, in the absence of donor stipulations to the contrary, during the fiscal year in which the assets are acquired.

Patient services revenue is reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered. Self-pay revenue is recorded at published charges with charitable allowances deducted to arrive at net self-pay revenue. All other patient services revenue is recorded at published charges, with contractual allowances deducted to arrive at net patient services revenue.

Contributions are recorded at fair value when received or pledged. Amounts are recorded as support with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor restricted contributions whose restrictions expire during the same fiscal year are recognized as support without donor restrictions. Conditional contributions are recognized in the period when conditions are substantially met.

Notes to Financial Statements June 30, 2019

### 2. Summary of Significant Accounting Policies (continued)

#### **In-kind Contributions**

In-kind contributions are recognized in the accompanying financial statements based on their fair value. The Organization recognizes the fair value of donated services which create or enhance nonfinancial assets, or require specialized skills provided by individuals possessing those skills and would typically be purchased if not provided by donation. Contributed services that do not meet these criteria are not recognized as revenue and are not reported in the accompanying financial statements.

In-kind contributions primarily relate to donated services performed by professionals in the course of carrying out the functions and activities of federally-funded programs such as Early Head Start and Early Learn programs of the Organization.

#### **Deferred Rent**

The Organization occupies several buildings under leases containing escalation clauses that require normalization of the rental expense over the life of the lease. The resulting deferred rent is reflected in the accompanying statement of financial position.

#### Functional Allocation of Expenses

The cost of providing various programs and other activities has been summarized on a functional basis in the statement of activities. Specific expenses that are readily identifiable to a single program or activity are charged to that function. Certain expenses are attributable to more than one program or supporting function and have been allocated in a reasonable ratio by management. These expenses include salaries, payroll taxes and employee benefits and insurance, which are allocated based on estimates of time and effort, as well as rent and utilities and repairs and maintenance which are allocated based on square footage.

#### Accounting for Uncertainty in Income Taxes

The Organization recognizes the effect of income tax positions only if those positions are more likely than not to be sustained. Management has determined that the Organization has no uncertain tax positions that would require financial statement recognition and/or disclosure. The Organization is no longer subject to examinations by the applicable taxing jurisdictions for periods prior to fiscal 2016.

#### Summarized Financial Information

The statements of activities and functional expenses include prior year summarized information in total only, which does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the financial statements as of and for the year ended June 30, 2018 from which the summarized information was derived.

Notes to Financial Statements June 30, 2019

## 2. Summary of Significant Accounting Policies (continued)

#### Reclassifications

Certain accounts in the fiscal 2018 financial statements have been reclassified to conform to the fiscal 2019 financial statement presentation.

## Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through the date that the financial statements were available to be issued, which date is November 26, 2019.

#### 3. Concentration of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents and receivables. The Organization places its cash and cash equivalents with high credit quality financial institutions which, at times, may exceed federally insured limits.

Patient services receivable credit risk is limited because the receivables are reported at their outstanding unpaid balances reduced by an allowance for doubtful accounts, where necessary. The Organization estimates doubtful accounts based on historical bad debts, factors related to specific payors' ability to pay and current economic trends.

Contracts and grants receivable credit risk is limited due to the nature of the contracts and grants. The Organization regularly monitors its contracts and grants receivable by investigating delayed payments and differences when payments received do not conform to the amount billed. The Organization considers all contracts and grants as collectible.

#### 4. Patient Services Receivable

Patient services receivable consists of the following at June 30:

	2019		2018	
Medicaid and Medicaid Managed Care Other third-party payors and self-pay	\$	641,735 354,647	\$	679,544 245,771
	\$	996,382	\$	925,315

Notes to Financial Statements June 30, 2019

#### 5. Contracts and Grants Receivable

Contracts and grants receivable, net, consist of the following at June 30:

	2019		2018
NYC Department of Youth and Community			
Development	\$	2,280,548	\$ 2,443,876
NYC Administration for Children's Services		1,957,531	2,354,334
NYC Department of Education		1,149,667	1,035,924
NYC Department of Health and Mental Hygiene		508,951	416,100
NYS Office of Children and Family Services		173,724	182,870
NYS Department of Health		65,589	34,067
NYS Department of Criminal Justice Services		30,417	88,590
Subcontracts - NYC Schools		165,946	190,817
U.S. Department of Health and Human Services		190,298	178,499
Other grants		961,128	 596,717
		7,483,799	7,521,794
Allowance for doubtful accounts		(260,000)	 (260,000)
	\$	7,223,799	\$ 7,261,794

#### 6. Property and Equipment

Property and equipment, net, consist of the following at June 30:

	2019	2018
Furniture and equipment	\$ 2,098,500	\$ 2,018,925
Leasehold improvements	2,254,820	2,230,971
	4,353,320	4,249,896
Accumulated depreciation and amortization	(3,755,459)	(3,610,269)
	\$ 597,861	\$ 639,627

#### 7. Line of Credit

At June 30, 2019, the Organization has a \$2,000,000 line of credit with a financial institution through December 31, 2019. Borrowings under this arrangement bear interest at the Wall Street Journal prime rate (5.500% at June 30, 2019) plus 0.50%, and are secured by all assets of the Organization. As of June 30, 2019, the Organization had no borrowings outstanding.

Notes to Financial Statements June 30, 2019

#### 7. Line of Credit (continued)

At June 30, 2018, the Organization had a \$250,000 line of credit with a financial institution through May 31, 2019. Borrowings under this arrangement bore interest at the Wall Street Journal prime rate (4.75% at June 30, 2018) plus 1%, and was secured by all assets of the Organization. The line of credit was not extended after expiration date. As of June 30, 2019 and 2018, the Organization had no borrowings outstanding. Interest expense for fiscal 2019 and 2018 amounted to \$0 and \$1,625.

#### 8. Due to Government Agencies

Due to government agencies amounted to \$2,803,033 and \$3,779,426 as of June 30, 2019 and 2018. These liabilities represent amounts owed primarily related to recoupments of overpayments from government agencies as well as unused contract advances. The balance at June 30, 2019 includes \$1,631,013 which is payable in equal monthly installments of \$21,501, including interest at 2% per annum, from April 2016 to May 2025. Interest expense for fiscal 2019 and 2018 amounted to \$32,906 and \$38,066.

#### 9. Patient Services Revenue

Patient services revenue consists of the following at June 30:

	2019	2018
Medicaid and Medicaid Managed Care	\$ 13,115,110	\$ 12,138,342
Other third-party payors and self-pay	613,172	537,702
	\$ 13,728,282	\$ 12,676,044

Patient services revenue is accounted for at established billing rates multiplied by the number of visits rendered. Such reimbursement rates are subject to change and retroactive adjustment on the basis of review by the governmental agencies responsible for such funding. Provisions for settlements are accrued on an estimated basis in the period in which the related services are rendered, and are included in due to governmental agencies. Final determination of reimbursement rates is subject to audit and review by governmental payors and any overpayments are reflected as amounts due to governmental agencies.

Notes to Financial Statements June 30, 2019

#### 10. Contracts and Grants Revenue

Contracts and grants revenue consists of the following for the years ended June 30:

	2019			2018
NYC Administration for Children's Services NYC Department of Youth and Community	\$	16,142,614	\$	14,562,084
Development		13,102,427		11,863,888
NYC Department of Education		3,156,952		2,862,507
NYC Department of Health and Mental Hygiene		2,963,600		2,858,527
U.S. Department of Health and Human Services		943,324		981,385
NYS Department of Health		569,325		591,900
NYS Office of Children and Family Services		308,907		255,231
Subcontracts - NYC schools		589,353		598,936
NYS Department of Criminal Justice Services		274,319		259,294
Foundation grants		888,588		907,792
Other contracts and grants		1,285,453	_	966,981
	\$	40,224,862	\$	36,708,525

#### 11. Employee Benefit Plans

The Organization has a defined contribution money purchase pension plan covering substantially all nonunion employees meeting certain eligibility requirements. Contributions to the plan are 10% of gross salaries. Pension expense amounted to \$1,425,867 and \$1,059,956 for the years ended June 30, 2019 and 2018.

The Organization's union employees are covered by collective bargaining agreements ("CBA's") with the 1199 SEIU United Healthcare Workers East Union, Local 95 District Council 1707 Union, and Local 205 District Council 1707 Union. The CBA's include participation in multi-employer, non-contributory defined benefit plans. The SEIU Health Care Employees Pension Fund runs on a calendar year and The Head Start Sponsoring Board Council of New York Plan and The Cultural Institutions Pension Plan run on a fiscal year (collectively, the "Plans"). Separate actuarial information regarding such Plans is not made available to the contributing employers by the union administrators or trustees since the Plans do not maintain separate records for each reporting unit.

Notes to Financial Statements June 30, 2019

#### 11. Employee Benefit Plans (continued)

The Organization's participation in the Plans for the years ended June 30, 2019 and 2018 is outlined in the table below. The most recent Pension Protection Act (PPA) zone status available for the Plans is December 31, 2018 and June 30, 2019.

The zone status is based on information that the Organization received from the Plans and is certified by the actuaries of the Plans. Among other factors, pension plans in the red zone are generally less than 65% funded, pension plans in the yellow zone are less than 80% funded, and pension plans in the green zone are at least 80% funded. None of the Plans have a financial improvement plan or rehabilitation plan pending or implemented. The Organization's contributions to the Plans did not exceed 5% of the Plans' total contributions for the years ended June 30, 2019 and 2018.

		Plan	Protection Act Zone Status			Total Pension Cost to the Plan		Expiration Date of Collective Bargaining
Pension Fund	EIN Number	Number	2019	2018	_	2019 2018		Agreement
SEIU Health Care Employees								
Pension Fund	13-3604862	001	Green	Green	\$	907,844	\$ 746,503	June 30, 2021
The Head Start Sponsoring Board								
Council of the City of New York Plan	13-3152121	001	Green	Green		96,894	115,435	January 31, 2019 **
The Cultural Institutions Pension Plan	11-2001170	001	Green	Green		109,759	98,053	September 30, 2022
					\$	1,114,497	\$ 959,991	

<sup>\*\*</sup> Under negotiation

The pension contributions for the years ended June 30 consisted of the following:

	2019	 2018
Paid by the Organization Paid by the City of New York	\$ 1,004,738 109,759	\$ 861,938 98,053
raid by the city of New York	\$ 1,114,497	\$ 959,991

In addition, the CBA's include participation in postretirement health and supplemental welfare benefit plans (the "Health Plans"), which provide health and other benefits to eligible participants who are covered under the CBA's. The Organization's contributions to the Health Plans totaled \$2,551,648 and \$2,300,585 for the years ended June 30, 2019 and 2018.

Assets contributed to the multi-employer plans may be used to provide benefits of employment to other participating employers. If a plan employer stops contributing to the plans, the unfunded obligations of the plan may be borne by the remaining participating employers. If the Organization stops participating in the plans, it may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

Notes to Financial Statements June 30, 2019

## 12. Commitments and Contingencies

The Organization leases eight facilities with leases expiring through fiscal 2029. Several of the leases contain escalations for real estate taxes. Rent expense for the years ended June 30, 2019 and 2018 amounted to \$2,321,562 and \$2,472,855. All facilities are operated under noncancellable operating leases requiring future minimum payments as follows:

2020	\$ 2,394,819
2021	2,349,231
2022	1,761,040
2023	1,549,035
2024	1,563,767
Thereafter	7,445,313
	\$17,063,205

The Organization has contracted with various funding agencies to perform certain counseling services and receives Medicaid revenue from the state and federal governments. Reimbursements received under these contracts and payments from Medicaid are subject to audit by federal and state governments and other agencies. Upon audit, if discrepancies are discovered, the Organization could be held responsible for refunding the amounts in question.

#### 13. Liquidity and Availability of Financial Assets

The following reflects the Organization's financial assets as of June 30, 2019 reduced by amounts not available for general use within one year, due to contractual or donor-imposed restrictions.

Financial assets:	
Cash and cash equivalents	\$ 2,132,335
Restricted cash	589,557
Patient services receivable	996,382
Contracts and grants receivable, net	7,223,799
Contributions receivable	189,250
Total Financial Assets	11,131,323
Less: Restricted amounts	
Board Designated	(589,557)
Financial Assets Available to Meet General	
Expenditures over the Next Twelve Months	\$ 10,541,766

Notes to Financial Statements June 30, 2019

## 13. Liquidity and Availability of Financial Assets (continued)

As part of the Organization's strategy, management structures its financial assets, consisting of cash and cash equivalents, patient services receivable, contracts and grants receivable, net and contributions receivable to be available as its general expenditures and liabilities come due within one year. The Organization receives cash flow from various government and foundation grants to fund its programs and has a \$2,000,000 line of credit available to meet future cash flow needs.

\* \* \* \* \*