THE CHILD CENTER OF NY, INC. FINANCIAL STATEMENTS AS OF JUNE 30, 2014 AND 2013 TOGETHER WITH AUDITOR'S REPORT

THE CHILD CENTER OF NY, INC. FINANCIAL STATEMENTS AND AUDITOR'S REPORT AS OF JUNE 30, 2014 AND 2013

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Child Center of NY, Inc.:

We have audited the accompanying financial statements of The Child Center of NY, Inc. (the "Organization") which comprise the statement of financial position as of June 30, 2014, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Nawrocki Smith

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Child Center of NY, Inc. as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited The Child Center of NY, Inc.'s 2013 financial statements, and our report dated November 25, 2013, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2013, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Report on Supplementary Schedule

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary schedule of program services expenses on page 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 21, 2014, on our consideration of The Child Center of NY, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering The Child Center of NY, Inc.'s internal control over financial reporting and compliance.

Melville, New York November 21, 2014 Nawrocki Smith LLP

THE CHILD CENTER OF NY, INC. STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2014 AND 2013

	2014	2013
ASSETS		
CURRENT ASSETS: Cash and cash equivalents Patient accounts receivable, net Contracts and grants receivable, net Other accounts receivable Prepaid expenses Restricted cash	\$ 1,384,349 2,473,278 3,440,076 16,523 122,566 589,557	\$ 1,033,626 2,858,828 3,181,439 399,500 109,724 589,557
Total current assets	8,026,349	8,172,674
PROPERTY AND EQUIPMENT, net of accumulated depreciation and amortization of \$2,955,665 and \$2,733,799, respectively	525,024	748,198
SECURITY DEPOSITS	146,139	146,139
Total assets	\$ 8,697,512	\$ 9,067,011
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES: Accounts payable and accrued expenses Accrued compensation and benefits Due to governmental agencies Total current liabilities	\$ 1,665,622 917,741 2,297,234 4,880,597	\$ 2,183,554 902,072 2,341,015 5,426,641
DUE TO GOVERNMENTAL AGENCIES - NONCURRENT	3,809,560	3,047,361
Total liabilities	8,690,157	8,474,002
NET ASSETS: Unrestricted Temporarily restricted	(71,540) 78,895	514,114 78,895
Total net assets	7,355	593,009
Total liabilities and net assets	\$ 8,697,512	\$ 9,067,011

THE CHILD CENTER OF NY, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2014 (With Summarized Totals For 2013)

			Totals	
	Unrestricted	Temporarily Restricted	2014	2013
REVENUES:				
Contract and grant services	\$ 22,837,924	\$ -	\$ 22,837,924	\$ 20,202,075
Patient services, net	9,781,787	_	9,781,787	10,944,125
Contributions	1,113,184	-	1,113,184	669,041
Fundraising, net of direct expenses of				ŕ
\$266,721 and \$271,971, respectively	1,039,803	-	1,039,803	918,343
Inkind contributions	739,794	-	739,794	712,909
Other	7,117	-	7,117	1,607
Total revenues	35,519,609		35,519,609	33,448,100
EXPENSES:				
Program services	32,544,309	-	32,544,309	29,884,625
Supporting services	3,560,954		3,560,954	3,287,525
Total expenses	36,105,263		36,105,263	33,172,150
Change in net assets	(585,654)	-	(585,654)	275,950
NET ASSETS, BEGINNING OF YEAR	514,114	78,895	593,009	317,059
NET ASSETS, END OF YEAR	\$ (71,540)	\$ 78,895	\$ 7,355	\$ 593,009

THE CHILD CENTER OF NY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2014 (With Summarized Totals For 2013)

		Supporti	ng Services	To	otals
	Program	Administration	Fundraising &		
	Services	& General	Development	2014	2013
- Salaries and wages	\$ 19,653,019	\$ 1,704,885	\$ 177,450	\$ 21,535,354	\$ 19,646,247
Payroll taxes and fringe benefits	6,489,911	453,264	43,802	6,986,977	6,604,807
Rent and utilities	1,843,095	74,401	· <u>-</u>	1,917,496	2,055,163
Consumable supplies	691,569	43,040	2,495	737,104	539,027
Program related	669,470	13,166	1,203	683,839	610,239
Equipment related	457,539	40,674	, -	498,213	359,526
Consultants	319,378	50,048	71,215	440,641	438,430
Repairs and maintenance	244,979	108,445	· -	353,424	395,345
Travel and conferences	287,265	23,119	7,174	317,558	292,726
Other contracted services	201,782	109,437	1,433	312,652	325,560
Staff training	271,968	8,883	1,889	282,740	83,388
Telephone	245,923	36,591	· -	282,514	283,495
Community relations	167,881	16,075	11,656	195,612	90,867
Insurance	99,233	34,772		134,005	115,410
Professional fees	54,373	67,181	-	121,554	146,310
Cleaning	109,122	11,992	-	121,114	114,503
Interest	-	100,341	-	100,341	8,542
Dues and subscriptions	4,359	38,214	1,714	44,287	28,032
Charges and fees	3,357	21,648	364	25,369	45,351
Postage	9,969	7,006	1,223	18,198	15,507
Recruitment	10,968	3,725	169	14,862	21,843
Printing	7,871	833	1,290	9,994	19,395
Other	4,184	3,855	1,717	9,756	
Bad debts				_	588
Subtotal	31,847,215	2,971,595	324,794	35,143,604	32,240,301
Inkind expenses	565,994	173,800		739,794	712,909
Subtotal	32,413,209	3,145,395	324,794	35,883,398	32,953,210
Depreciation and amortization	131,100	90,765	-	221,865	218,940
Total expenses	\$ 32,544,309	\$ 3,236,160	\$ 324,794	\$ 36,105,263	\$ 33,172,150

THE CHILD CENTER OF NY, INC. STATEMENTS OF CASH FLOWS (INDIRECT METHOD) FOR THE YEARS ENDED JUNE 30, 2014 AND 2013

		2014		2013
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets	\$	(585,654)	\$	275,950
Adjustments to reconcile change in net assets		, ,	·	•
to net cash provided (used) by operating activities:				
Depreciation and amortization		221,865		218,940
(Increase) decrease in patient accounts receivable, net		385,550		(386)
(Increase) decrease in contracts and grants receivable		(258,637)		307,337
Decrease in other accounts receivable		382,977		28,050
Increase in prepaid expenses		(12,842)		(20,761)
Decrease in security deposits		-		8,032
Increase (decrease) in accounts payable and accrued expenses		(517,931)		258,366
Increase (decrease) in accrued compensation and benefits		15,669		(176,074)
Increase (decrease) in due to governmental agencies		718,418		(405,129)
Net cash provided (used) by operating activities		349,415		494,325
CASH FLOWS FROM INVESTING ACTIVITIES:				
(Increase) decrease in property and equipment		1,308		(72,250)
Makasak washing day (co. 1811)				
Net cash provided (used) by investing activities		1,308		(72,250)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Decrease in promissory note payable to bank, net		-		(251,000)
Mak analy would be fine a size of 20 an				<i>'</i>
Net cash used by financing activities	·····	-		(251,000)
NET INCREASE IN CASH AND				
CASH EQUIVALENTS		350,723		171,075
CACIT AND CACIT FOUNTAL ENTO				
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		1 000 606		000 EE4
BEOLIVINO OF FEAR		1,033,626		862,551
CASH AND CASH EQUIVALENTS,				
END OF YEAR	\$	1,384,349	\$	1,033,626
SUIDDI EMENITAL CASU EL OMUNECOMATIONI				
SUPPLEMENTAL CASH FLOW INFORMATION: Cash paid during the year for interest	\$	342	\$	8,542
and paid during the year for interest	Ψ	747	Ψ	0,042

THE CHILD CENTER OF NY, INC. NOTES TO FINANCIAL STATEMENTS

1. Nature of activities and current operations

The Child Center of NY, Inc. (the "Organization") is a nonprofit children's agency whose mission is to help at risk children and youth succeed in life by providing family intervention, youth development, early childhood services, counseling and home visiting services that help keep families healthy and intact. The Organization offers preventative therapy and crisis intervention to families coping with child abuse, broken home life, underachievement in school, parental drug addiction and other emotional and educational problems that destabilize families. All of the Organization's efforts are community-based and geared toward helping urban children and families empower themselves.

The Organization receives substantial support from the New York State Office of Mental Health ("NYS OMH"), the New York City Administration for Children's Services ("NYC ACS"), the New York City Department of Youth and Community Development ("NYC DYCD") and the New York City Department of Health and Mental Hygiene ("NYC DMH"). Funding agencies also include the Department of Health and Human Services - Administration for Children and Families ("DHHS ACF"), the New York City Department of Education ("NYC DOE"), the New York State Department of Health ("NYS DOH") and the New York State Office of Children and Family Services ("NYS OCFS"). The Organization is obligated under the terms of the contracts to comply with specified conditions and program requirements set forth by the respective grantor.

During the year ended June 30, 2014, several nonrecurring adjustments contributed to the \$585,654 decrease in net assets as follows:

Decrease in net assets, as reported	\$ (585,654)
Add back: Increase in	
COPS/CSP Medicaid liability	
based on State audits completed	
for 2005-2010 and	
internal estimates for 2011-2013	652,549
Add back: Write-off of	
prior government receivables	395,000
Less: Nonrecurring	
Medicaid revenue	(330,000)
Operating surplus	\$ 131,895

To improve the Organization's financial position on a prospective basis, the Board of Directors and management have pursued additional areas of contributions. See Note 13 for additional information.

2. Summary of significant accounting policies:

The accompanying financial statements include the assets, liabilities, revenues and expenses of the Organization which are reflected under the accrual basis of accounting. The following is a summary of significant accounting policies followed by the Organization:

Financial statement presentation -

The Organization's financial statements distinguish between unrestricted, temporarily restricted and permanently restricted net assets and changes in net assets, depending on the existence and/or nature of any donor restrictions. The Organization's net assets consist of the following:

<u>Unrestricted</u> - net assets of the Organization which have not been restricted by an outside donor or by law and are therefore available for use in carrying out the operations of the Organization.

<u>Temporarily restricted</u> - net assets of the Organization which have been limited by donor-imposed stipulations or by law that either expire with the passage of time or can be fulfilled and removed by the actions of the Organization pursuant to those stipulations.

All donor-restricted support is reported as an increase in temporarily restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Changes in Net Assets as net assets released from restrictions.

The Organization does not possess any permanently restricted net assets.

Revenue and expense recognition -

Revenue from government contracts and grants designated for use in specific activities is recognized in the period when expenditures have been incurred in compliance with the grantor's restrictions. Contracts and grant awards for the acquisition of long-lived assets are reported as unrestricted nonoperating revenue, in the absence of donor stipulations to the contrary, during the fiscal year in which the assets are acquired.

Patient services revenue is reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered. Self-pay revenue is recorded at published charges with charitable allowances deducted to arrive at net self-pay revenue. All other patient services revenue is recorded at published charges, with contractual allowances deducted to arrive at patient services revenue, net.

Contributions are recognized as income when received and are considered to be available for unrestricted use unless specifically restricted by the donor. Revenues under contracts for service are generally recognized as earned and expenses are recognized when incurred. Contract advances arise from payments received under agreements for service prior to revenue recognition.

Inkind revenue and expenses -

Inkind revenue and expenses primarily relate to pro bono services performed by various professionals in the course of carrying out the functions and activities of federally funded programs such as Early Head Start and Early Learn programs for the Organization. For the years ended June 30, 2014 and 2013, revenues and expenses reflect \$739,794 and \$712,909, respectively.

Donated goods and services -

A number of volunteers, including Board members, have donated significant amounts of their time in the Organization's program services, administration and fundraising campaigns. Similarly, tangible materials, such as books and toys are also donated to the Organization. However, since these goods and services do not meet the criteria for recognition under accounting principles generally accepted in the United States of America, they are not reflected in the accompanying financial statements.

Statement of functional expenses -

The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenses are identified with specific programs or supporting services, or allocated directly according to their natural expense allocation.

Cash and cash equivalents -

All highly liquid investments purchased with a maturity of three months or less are considered to be cash equivalents for financial statement purposes.

Restricted cash -

Donations related to the Auffarth Fund, which are unrestricted in nature, are maintained in a separate bank account and are reflected as restricted cash in the accompanying financial statements.

Property and equipment -

Property and equipment are recorded at cost. Depreciation and amortization of furniture and equipment are recorded on a straight-line basis over the estimated useful lives of the assets, which range from 5 to 10 years. Leasehold improvements are amortized on a straight-line basis over the estimated useful life of the improvement or the term of the lease, whichever is less.

Income taxes -

The Organization was incorporated as a not-for-profit corporation under the laws of the State of New York and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Therefore, there is no provision for income taxes.

Uncertainty in income taxes -

The Organization has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements. Periods ending June 30, 2011 and subsequent remain subject to examination by the applicable taxing authorities.

The use of estimates in the preparation of financial statements -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts of assets and liabilities at the date of the financial statements and the amounts of revenues and expenses during the reported period. Actual results may differ from those estimates.

Prior year summarized comparative information -

The Statement of Activities and Changes in Net Assets and the Statement of Functional Expenses include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2013, from which the summarized information was derived.

Reclassifications -

Certain reclassifications of prior year functional expenses and temporarily restricted net assets have been made to conform to the current year presentation.

3. Patient accounts receivable, net

Patient accounts receivable, net as of June 30, 2014 and 2013 are comprised of the following:

	<u>2014</u>	<u>2013</u>
Medicaid, net of provisions Other third-party payors and self-pay	\$ 2,413,278 160,683	\$ 2,638,605 320,906
Less: allowance for doubtful accounts	2,573,961 100,683	2,959,511 100,683
	\$ 2,473,278	\$ 2,858,828

4. Contracts and grants receivable, net

Contracts and grants receivable as of June 30, 2014 and 2013 are comprised of the following:

	<u>2014</u>	<u>2013</u>
New York City Department of Youth and Community Development	\$ 1,313,629	\$ 918,509
New York City Administration for Children's Services	4.007.500	007.040
	1,307,562	907,246
New York City Department of Education	197,478	206,623
New York State Department of Health	172,791	127,038
New York State Office of Children and	·	·
Family Services	162,193	140,883
U.S. Department of Health and	,	•
Human Services	109,040	94,194
Unbilled receivables	61,397	147,817
New York City Department of Health and	·	·
Mental Hygiene	-	480,679
Other grants	220,986	263,450
	3,545,076	3,286,439
Less: allowance for doubtful accounts	105,000	105,000
		·
	\$ 3,440,076	\$ 3,181,439

5. Property and equipment

Property and equipment as of June 30, 2014 and 2013 are comprised of the following:

	<u>2014</u>	<u>2013</u>
Furniture and equipment Leasehold improvements	\$ 1,306,779 2,173,910_	\$ 1,306,779 2,175,218
Less: accumulated depreciation and	3,480,689	3,481,997
Less: accumulated depreciation and amortization	2,955,665	2,733,799
	\$ 525,024	\$ 748,198

6. Line of credit

The Organization has a revolving line of credit of \$900,000 with a bank through June 2015. Borrowings under the line bear interest at 1% above the prime rate (3.25% as of June 30, 2014) and are unsecured. There were no borrowings outstanding under this line of credit as of June 30, 2014 or 2013.

7. <u>Temporarily restricted net assets</u>

Temporarily restricted net assets are available for or relate to the following purposes:

	<u>2014</u>	<u>2013</u>
Capital Campaign - Corona clinic	\$ 78,895	\$ 78,895

8. Patient services revenue, net and due to governmental agencies

Patient services revenue, net for the years ended June 30, 2014 and 2013 is comprised of the following:

	<u>2014</u>	<u>2013</u>
Medicaid	\$ 7,799,584	
Other third-party payors and self-pay Other insurance payment	1,982,203	-11
Other insurance payment		123,802_
	<u>\$ 9,781,787</u>	<u>\$ 10,944,125</u>

Patient services revenue, net is accounted for at established billing rates multiplied by the number of visits rendered. Such reimbursement rates are subject to change and retroactive adjustment on the basis of review by the governmental agencies responsible for such funding. Provisions for settlements are accrued on an estimated basis in the period in which the related services are rendered, and are included in due to governmental agencies. The current liability is determined by the governmental agencies on an annual basis. Final determination of reimbursement rates is subject to audit and review by governmental payors and any overpayments are reflected as amounts due to governmental agencies.

9. Contract and grant services revenue

Contract and grant services revenue for the years ended June 30, 2014 and 2013 is comprised of the following:

	<u>2014</u>	<u>2013</u>
New York City Administration for Children's Services	\$ 10,957,924	\$ 9,078,422
New York City Department of Youth and Community Development	5,800,038	4,853,171
New York City Department of Health and		
Mental Hygiene	1,960,178	2,081,751
New York City Department of Education	1,428,866	1,425,200
U.S. Department of Health and Human Services	894,664	943,156
New York State Department of Health	772,301	772,854
New York State Office of Children and		
Family Services	379,794	372,781
Fees - Enrolled students	85,862	-
New York State Office of Mental Health	10,000	10,000
Other grants	548,297	664,740
	\$ 22,837,924	\$ 20,202,075

10. Pension plan

The Organization has a defined contribution money purchase pension plan covering substantially all nonunion employees meeting certain eligibility requirements. Contributions to the plan are based on a fixed percentage of salaries. Pension expense amounted to \$607,081 and \$643,329 for the years ended June 30, 2014 and 2013, respectively.

For union employees, pension contributions are paid directly to the union and any amount unpaid at June 30 is accrued. Pension expense amounted to \$828,321 and \$744,392 for the years ended June 30, 2014 and 2013, respectively.

11. Concentrations of credit risk

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts, and believes it is not exposed to any significant credit risk on cash and cash equivalents.

12. Commitments and contingencies:

Future minimum lease commitments -

The Organization leases 10 facilities with leases expiring through 2026. Several of the leases contain escalations for real estate taxes. Rent expense for the years ended June 30, 2014 and 2013 amounted to \$1,774,626 and \$2,055,164, respectively. All facilities are operated under noncancelable operating leases requiring future minimum payments as follows:

Year Ending	
<u>June 30:</u>	
2015	\$ 1,596,421
2016	1,162,143
2017	605,337
2018	286,703
2019	293,831
2020-2024	1,289,155
2025 and thereafter	139,128
	\$ 5,372,718

Audits of reimbursement arrangements -

The Organization has contracted with various funding agencies to perform certain counseling services and receives Medicaid revenue from the state and federal governments. Reimbursements received under these contracts and payments from Medicaid are subject to audit by federal and state governments and other agencies. Upon audit, if discrepancies are discovered, the Organization could be held responsible for refunding the amounts in question.

Litigation -

In the normal course of business, the Organization is a party to various claims and/or litigation. Management believes that the settlement of all such claims and/or litigation, considered in the aggregate, will not have a material adverse effect on the Organization's financial position and results of operations.

13. Subsequent events

The Organization has evaluated subsequent events occurring after June 30, 2014 through the date of November 21, 2014, which is the date these financial statements were available to be issued. Based on this evaluation, the Organization has determined the following subsequent event has occurred, which requires disclosure in the financial statements:

On September 19, 2014, a pledge was made to the Organization under a Challenge Grant ("the Grant") to provide critical services to children and families for decades to come. The pledge will be paid only to the extent that it is matched by other donors and will be paid based on receipt of donor contributions against the Grant.

THE CHILD CENTER OF NY, INC. SUPPLEMENTARY SCHEDULE OF PROGRAM SERVICES EXPENSES FOR THE YEAR ENDED JUNE 30, 2014

	 NYC ACS			NYC DMH		NYC DYCD		NYS OCFS		NYS OMH		NYS DOH	FEDERAL GRANTS		Other		Administrative		***************************************	Total 2014
Salaries and wages	\$ 6,282,762	\$	905,588	\$ 1,803,453	\$	3,804,747	\$	287,710	\$	4,925,906	\$	372,415	\$	525,534	\$	744,904	s	•	s	19,653,019
Payroll taxes and fringe benefits	2,353,359		281,166	726,487		749,134		57,657		1,842,840		84,452		155,988		238,828	•	-	•	6,489,911
Rent and utilities	793,549		-	256,955		-		_		693,051		-		99,540		·_		-		1,843,095
Consumable supplies	104,997		48,770	30,099		359,844		-		46,578		26,758		9,845		64,678		-		691,569
Program related	27,810		19,831	86,195		208,432		-		81,171		229,939		1,029		15,063		_		669,470
Equipment related	150,646		9,630	39,123		108,303		-		105,831		24,579		6,910		12,517		_		457,539
Consultants	62,211		-	68,129		49,262		-		89,628		11,465		6,513		32,170		_		319,378
Travel and conferences	64,130		5,593	23,655		131,320		-		12,554		5,921		41,365		2,727		_		287,265
Staff training	204,275		1,999	400		29,350		-		2,366		4,132		13,302		16,144				271,968
Telephone	70,827		1,132	40,560		43,592		-		77,132		5,405		5,899		1,376		_		245,923
Repairs and maintenance	115,151		567	32,656		13,017		-		65,490		11,766		4,407		1,925		-		244,979
Other contracted services	40,557		7,200	15,071		925		-		138,029		-		-				-		201,782
Community relations	11,485		13,773	5,728		127,942		-		-		3,460		3,934		1,559		-		167,881
Cleaning	37,484		-	23,867		200		-		47,171		400		-		· -		_		109,122
Insurance	20,167		2,187	10,680		13,192		-		46,999		240		1,750		4,018		-		99,233
Professional fees	27,990		2,400	3,534		500		-		19,949		-		-		-		-		54,373
Recruitment	1,660		-	1,729		460		-		6,434		-		310		375		-		10,968
Postage	3,198		496	1,393		1,042		=		3,214		414		6		206		-		9,969
Printing	-		1,668	-		4,969		-		300		918		-		16		-		7,871
Dues and subscriptions	1,800		65	750		1,034		-		300		-		-		410		_		4,359
Other	2,254		-	-		1,710		-		95		125		_		_		_		4,184
Charges and fees	 20			 274						3,063				•		-		-		3,357
Subtotal	10,376,332		1,302,065	3,170,738		5,648,975		345,367		8,208,101		782,389		876,332		1,136,916				31,847,215
Administrative overhead	910,065		129,897	311,282		564,347		34,427		868,631		78,284		53,515		111,912		(3,062,360)		_
Inkind OTPS	376,328		-	-		_		-		_				189,666		-		-		565,994
Inkind overhead	 139,800		-	 				-				<u> </u>		34,000		-		(173,800)		!
Subtotal	11,802,525		1,431,962	3,482,020		6,213,322		379,794		9,076,732		860,673		1,153,513		1,248,828		(3,236,160)		32,413,209
Depreciation and amortization	 		-	 _		-				122,183				8,917		-		<u></u>		131,100
Total expenses	\$ 11,802,525	_\$	1,431,962	\$ 3,482,020	\$	6,213,322	<u>\$</u>	379,794	\$	9,198,915	\$	860,673	\$	1,162,430	<u>\$</u>	1,248,828	_\$	(3,236,160)	\$	32,544,309